

Services and Solutions

We are living in an era which has already proved to be one of the greatest revolutions in history, affecting our lives in every aspect as we know it. The pace at which technology, big data, app development, and artificial intelligence is progressing is astounding and at solutions by stc, we are driving that pace.

Our successes in 2023 included essential partnerships with experts in their own fields, working together to achieve a common goal of international progress and digital transformation in line with the goals of Saudi Vision 2030.

Our aspiration is to be the most comprehensive and innovative ICT services provider in the Middle East and Africa, and in 2023 we made giant strides in realizing that objective.

Our overarching strategy is to fulfill the immediate and future technological and digital demands of our customers, by providing them with the most comprehensive and effective tools available in the market. We aim to reinforce our position as the most capable and trusted partner for large scale projects in the Kingdom of Saudi Arabia, such as Red Sea, Amaala, and Diriyah Gate. We have signed multiple contracts and MoUs to that effect and are entering a phase of expansion never seen before in the history of the Company.

Delivering Progress in 2023

During this year, not only did we tap into new areas in line with market demands, we also anticipated next step requirements and innovated accordingly. Last year, we secured 2 groundbreaking AI projects with Aramco and the Saudi Data and AI Authority. Within 3 to 5 years, in addition to core infrastructure, we aim to add further artificial intelligence infrastructure to support the latest models, alongside pioneering big data services.

The new contract with Saudi Aramco enabled us to make a mark on the Nvidia superPOD industry, the AI data center infrastructure that enables IT to deliver performance – without compromise – for every user and workload.

Not only was this a new milestone for solutions by stc, but it is also the first NVIDIA DGX H100 SuperPOD in the Kingdom of Saudi Arabia.

In our progress with application services capability enhancement, the acquisition of Giza in 2022 has provided us with an enormous boost in our efforts to become a major player in the sector. With its own platform, Giza has enabled us to add greater value to both public and private sector clients by providing state-of-the-art systems in domains such as data migration, data integrity, the Internet of Things, and other specialist IT services across the region.

In addition, we have built a core services team working on hyperscalers and large-scale data centers that offer massive computing resources, typically in the form of an elastic cloud platform. Our work has mainly been focused on Alibaba, Google, and Azure, providing multicloud advisory, integration, implementation, and management services.

Furthermore, we have placed greater emphasis on smart solutions and data center professional services, and invested in building architectural practices in digital solutions domains.





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Looking Forward to 2024

In 2024, we aim to build even further on those achievements, accelerating our big data, AI services, and digital infrastructure. We will extend our leadership in hyperscaler cloud services, and through our new partnership with Devoteam we will be in a prime position to grow our digital consultancy arm.

Our journey will continue to provide an even greater competitive edge, as we drive our application services capabilities and end-to-end business process outsourcing, with increased focus on PS applications and platform development.

The vast range of services and solutions we are now able to deliver has grown exponentially. Our strategic partnerships, acquisitions, and agreements have significantly contributed to our capabilities, making solutions by stc not just a regional leader but a global player on the digital stage.

“This year, we reaffirmed our position with our clients as the premier and trusted partner for large-scale projects in the Kingdom, showcasing robust growth in public and private sector exposure, as part of our commitment to deliver technical solutions that meet the aspirations and objectives of our clients. We are dedicated to delivering cutting-edge ICT services, in line with both our strategic ambitions and the Saudi Vision 2030 goals.”

Yousef Abdulrahman Almarshad
Chief Commercial Officer